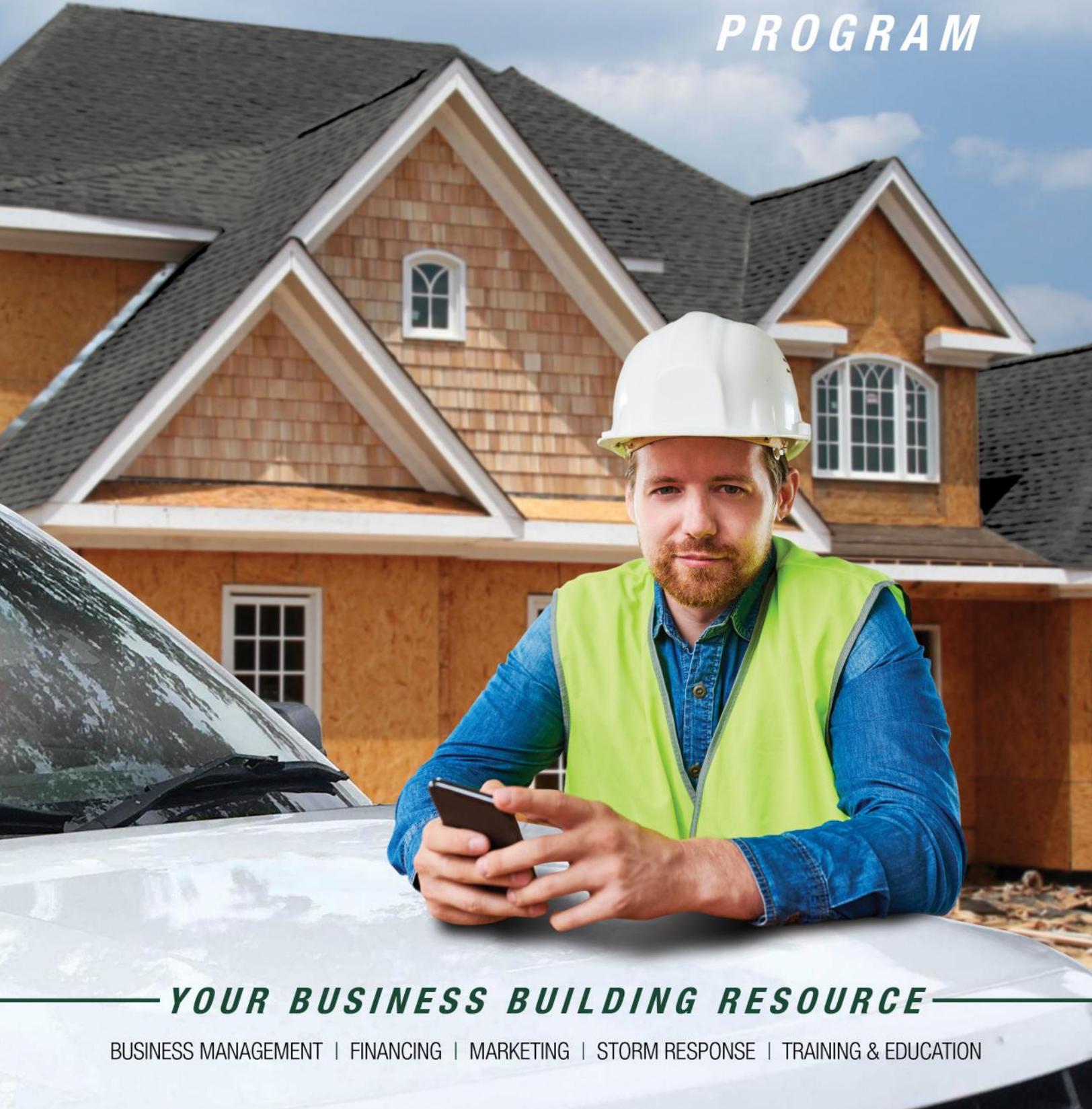




A Division of 

ADVANTAGE+

PROGRAM



YOUR BUSINESS BUILDING RESOURCE

BUSINESS MANAGEMENT | FINANCING | MARKETING | STORM RESPONSE | TRAINING & EDUCATION

WELCOME

Welcome to our ADVANTAGE+ Program. ADVANTAGE+ offers a variety of tools and services to help set you apart from your competition, maximize efficiencies and grow your business. We understand your challenges and the solutions you need to be successful. Our program has been developed specifically with you in mind.

Resources Available To You:

Apps - Use our app for real-time delivery tracking, see photos of delivered items, access invoices and more.

Lead Conversion - Capture and convert new leads into customers.

Project Management - Track your workflow from anywhere with our online tool.

Financing - With our financing options you can increase your sales, close larger deals and get paid faster.

Website Development - Ditch your outdated website. Get an online showroom! We offer industry specific web design & maintenance.

Estimating Solutions - Use our estimating solutions to create fast & accurate bids.

Storm Response - Ensure your project isn't going from a repair to a whole home replacement with our key questions and available resources.

Training & Education - Our ADVANTAGE+ training program is a customizable resource for educating you and your crew.

Visualization Tools - Make new home and remodeling decisions easier for everyone! Use home visualizer software to let your customers see before they buy.

Marketing - Our turn-key advertising program provides professional, customizable postcards, brochures, folders, wearables & more.

Partner with us and take your business to the next level.

At your service,

The Bellevue Builders Supply Team



A Division of  U.S. LBM

APP

With our app
**WORK CAN HAPPEN
ANYWHERE.
ANYTIME.**

DOWNLOAD THE APP TODAY!



Anytime access to the things you need to get the job done!



ACCESSIBLE ON ALL DEVICES!

With our app you can keep your jobs moving even when you're not on-site. With quick access to the things you need the most, you'll be able to focus on some of the more important things in life.



BILLING

Instant access to invoices & monthly statements



PROMOS

Stay up-to-date on promotions & special offers



DELIVERY

Real-time delivery tracking



PHOTOS

Proof of delivery including item list & photo



ANY DEVICE

Works on phones, tablets, desktops & laptops

► **Begin Today**

www.bellevuebuilders.com/app



Project Map It

PROJECT MAP IT

Consumers want visual proof of your track record and proof you understand their needs and have worked with people like them. Project Map It combines local maps with real customer testimonials and photos right on your website building your trust factor and boosting conversions.

Make it easy for new clients to find the answers they're looking for... you! Embed your digital portfolio on a map directly on your website. Map your sales with Project Map It.

How Project Map It Works:

Pin It - Harness the power of social proof & trust by showing projects on a visual map.

- Drop a location pin
- Upload your project
- Smart filter search
- Embed on your site

Snap It - Create a visually stunning portfolio that will help drive sales.

- Galleries for each project
- Easily upload on the go
- Mobile friendly display



Review It - Create, collect and display reviews from happy customers.

- Customize customer surveys
- Reviews can be private or public
- Reviews from major social review websites will be imported
- Facebook recommend and Google review integration

Search Engine Optimization (SEO) Integration

- Organic lead generation
- Highly configured SEO pages
- Increase your online presence

► Begin Today

3

www.projectmapit.com • sspence@pmi.team • 443-845-0992

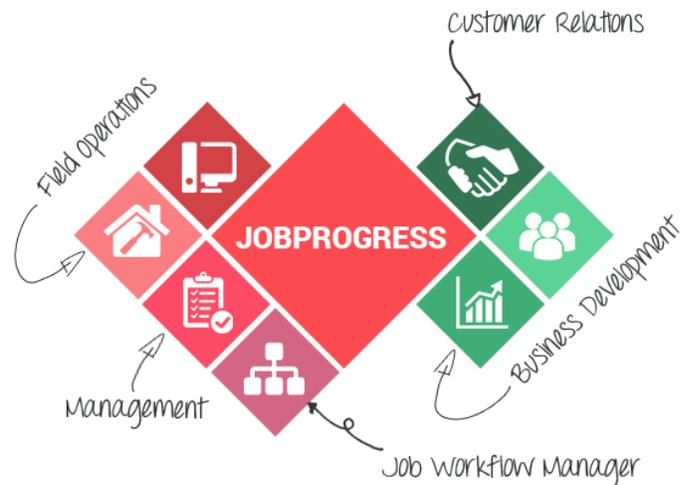
Use code ADVANTAGE+ to receive your discounted price.

JOBPROGRESS

JOBPROGRESS is an easy to use mobile app to track your workflow from anywhere. The all-in-one, cloud based business platform is flexible and highly intelligent. It supports the ability to build and grow a profitable business. Yielding the quickest time to value ratio, JOBPROGRESS allows contractors and their teams to meet their business, strategic and personal goals in a simple, easy to adopt format.

Features:

- Fully customized job & workflow manager
- Paperless mobile app
- Customer relationship manager
- Online sales & marketing
- Quick estimating, quoting & scheduling
- Remote business control
- Dashboard work centers
- Safe cloud storage & access
- Employee and subcontractor manager
- Instant proposals & contracts
- Office, field & operations manager



Benefits:

- Seamless teamwork - Energize the collaboration process with anywhere, anytime information and knowledge sharing.
- Earn more money - Reduce the complexity and effort associated with running a successful home improvement business.
- Remote access to your business - Remote access makes it easier for you and your employees to work effectively when away from the office.
- Easy to use mobile app - Take advantage of the power of mobility to run your business smoothly in the field and on the job.
- More productivity with less effort - With our software, you can ensure job progress is made on multiple projects, satisfy more clients and be more productive with less effort.
- Amaze customers - Amaze customers with increased speed, accuracy, improved communications, clearer paths to a successful outcome and consistent overall customer satisfaction.

► **Begin Today**



FINANCING THRU MOSAIC

Mosaic provides financing options for all types of budgets on roofing, windows, doors or HVAC projects. With homeowner financing, you can increase your sales, close larger deals and get paid faster.

Mosaic offers a variety of user-friendly, professional tools to streamline in-home presentations, ensuring a fast, seamless process. Their easy to use online portal and software was developed specifically to meet your needs.

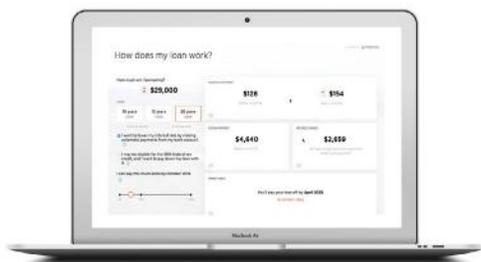
Features:

- Built for all mobile devices
- Simple process with clean design
- Eliminates paperwork
- Interactive payment estimator
- Instant credit checks
- Online document signing
- Best-in-class support and training



Benefits:

- Use anywhere
- Focus on the proposal, not the process
- Helps you stay organized
- Make a compelling offer
- Close deals faster
- Easily help homeowners understand their options



76% of consumers are more likely to make a purchase if a simple and seamless payment plan is offered*.

All Home Improvement Loans made by
WebBank, Member FDIC



► **Begin Today**

www.joinmosaic.com • 855-746-7849 • learnmore@joinmosaic.com

*BusinessWire, November 8, 2018



YOUR WEB PRO

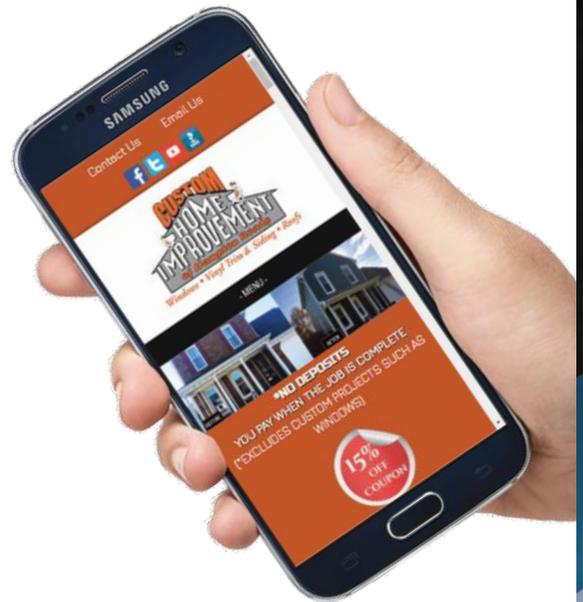
For over 30 years, Your Web Pro has consulted, designed, and maintained websites exclusively for general contractors, making them industry experts in web creation.

Why You Need A Website:

- Build your brand in your community
- Target a wider market
- Generate leads
- Save time and money
- Increase your reach
- Showcase your work
- Improve customer service

Your Website Will Include:

- Full product catalog & warranty information
- An “About Us” section for your company
- Meta tags for your business city
- Unlimited storage and bandwidth
- The ability to easily archive job pictures
- Client testimonials area
- Contact us form
- Estimate request form
- Image gallery for your project images
- Unlimited management & support



► **Begin Today**

www.yourwebpro.com • 866-414-5775
uslbm@yourwebpro.com

Use code ADVANTAGE+ to receive your discounted price.



EAGLEVIEW

EagleView's aerial imagery, data analytics and property data provide detailed 3D diagrams that calculate roof length, pitch, waste calculations and additional information.

Create fast and accurate bids to stay ahead of the competition. EagleView's guaranteed, accurate roof measurement tool can increase sales closing rates and profitability through time savings and precise material ordering.

Features & Benefits:

Faster Bids - EagleView reports enable you to compile fast, competitive bids. Delivered in just one hour, the report lists the number of squares and predominant pitch for a residential roof.

Greater Profitability - With EagleView reports, you'll receive highly accurate roof measurements and diagrams. The precise details result in more efficient material orders and production plans, leading to less waste and increased profits.



Superior Accuracy - Reduce material redeliveries and increase gross profit.

Professional Estimates - Reports are delivered with a customizable cover page at no additional costs. Present customers with estimates in a professional document that showcases your company's name and logo.

Increased Wins - Contractors who use EagleView reports win more bids and have higher closing rates.

Receive a discount by ordering your EagleView reports through Bellevue Builders Supply. Save additional time by calling or texting the job site address to your sales rep. Bellevue Builders Supply will order the EagleView report for you and the cost will be added to your account.

► **Begin Today - Contact your Bellevue Builders Supply branch**



www.eagleview.com • 866-659-8439 • customerservice@eagleview.com

Use code ADVANTAGE+ to receive your discounted price.



STORM RESPONSE

DO YOU KNOW THE CODE?

There are key questions every contractor should have answers to. Your potential project can go from a simple repair to an entire roof replacement.

Key Questions:

- What qualifies as storm damage?
- How do I navigate with the insurance company?
- Why repair and miss a 25 year opportunity when I can replace?
- Were the laminate shingles installed prior to 2010?
- Does this repair require a code upgrade?
- Are there granule loss issues at points of impact?
- Are there cracks in the granule-asphalt surface?
- Can I see exposed fiberglass mat?
- Is the self-seal integrity loose?
- Are there multiple missing shingles?

Resources:

Roofwriter.com

Roofwriter is very simple roof estimating tool that uses Xactimate. All you need to do is submit your choice of aerial measurement platform via email, answer a few quick questions and bang, you got an estimate for \$99.00 in a matter of minutes. Ready to use.

SupplementPro.com

Finally, a full service boutique estimating service that uses Xactimate and not an estimating mill. With Supplement Pro, you actually get a full estimate with codes and manufactures bulletins which is written by strict code of do it right or don't do it.

Supplement Like a Pro

One of the nations best, real life Xactimate training, Supplement Like a Pro is taught by an industry leader who shares secrets of how to write. You no longer need to use the antiquated methods taught in the past. Bring your computer and write in the program during training. The classes are offered throughout the country or if you choose, they can come straight to you.

► **Begin Today**

See your Bellevue Builders Supply Rep for additional details

ADVANTAGE+ TRAINING

Empower your team and promote a culture of learning by participating in our ADVANTAGE+ Training. We offer sales and management education, as well as product and installation training for your entire team in English and Spanish. Our training program provides you and your employees with industry specific training that addresses your day-to-day challenges in both classroom and hands-on professional seminars.

Overview of Course Topics:

- Bilingual Spanish training available
- Installation best practices
- Property estimating new material and systems
- Avoiding common mistakes
- Selling roofing systems
- Shingle systems
- In-home “show and sell” techniques
- Low-slope self adhered systems
- Liquid applied roofing systems
- Manufacturer certification

Why Participate:

- Employee development
- Minimize expensive trial and error
- Improve customer service
- Run your company more efficiently
- Increase profitability
- AIA accredited courses



► **Begin Today**

See your Bellevue Builders Supply Rep for additional details



RENOWORKS

Renoworks is the trusted visualization, design and measurement platform for the building construction and remodeling industry. Showcase your favorite products, win more bids, generate leads and streamline your workflow with intuitive software that allows clients to see exactly what their project will look like when complete.

The Renoworks Advantage:

Powerful Visualization Platform - Earn more business and create better expectations by showing your customers exactly what their project will look like with photorealistic building products from top manufacturers.

- Brand the platform for your website or showroom
- Show before and after images with real photos, graphic renderings or blueprints
- Include specific building products you carry

Renoworks FastTrack - Fast, Accurate Measurements - Generate accurate measurements and 3D building models effortlessly, simply by entering an address.

- Calculate roof measurements including area, squares, length and pitch
- Produce accurate siding and opening measurements
- View and design with detailed 3D models for a complete 360° picture



Lead Capture & Customer Engagement

- Generate leads and increase your closing rates up to 60%
- Boost engagement rate on your website by up to 10X
- Increase upsells by up to 300% by showing customers exactly what they will get

► **Begin Today**

www.renoworks.com • sales@renoworks.com • 877-980-3880

Use code ADVANTAGE+ to receive your discounted price.



Your Image. Our Everything.

VEHICLE GRAPHIC & SIGNS

AJ Signs is a one stop sign shop that works with a wide array of businesses. We specialize in interior and exterior commercial signage, as well as vehicle graphics, wraps and large format digital printing. We strive to stay at the cutting edge of the sign industry. Money and time are continuously invested in the top technology. This allows our customers to always get the best possible product for the best possible price. As we continue to grow in size we have made a promise to keep the small company service that we built this company on.

Design:

You will work hand in hand with our designers to bring your project to life. Not sure where to start? Let us do the brainstorming and create an image to fit your brand!



Build:

Our newly expanded manufacturing facility boasts some of the latest technologies and techniques along with a skilled team of craftsmen to get your projects done on-time and at a competitive price.



Install:

Full-service install team with crane capabilities means no job is too big or too small for us to handle.



Maintain:

LED retrofits to save energy, parking lot lights, and any other sign service performed by our industry experts.



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11 www.ajsigns.com • 518-399-9291 • 842 Saratoga Road, Burnt Hills, NY 12027

Use code *ADVANTAGE+* to receive your discounted price.

MARKETING

Our marketing program offers high-impact, turnkey marketing solutions to help you reach homeowners with your message. Completely customizable, every marketing piece is polished, professional and a great way to increase brand recognition and gain additional business.



Business Cards



Door Hangers



Flyers



Pocket Folders



Bi-Fold Brochures



Tri-Fold Self Mailer Brochures



Postcards



Yard Signs



Custom Logos

► **Begin Today**

PROMO ITEMS

Keep your name front and center with our variety of promotional materials. We can provide everything from hooded sweatshirts to custom post-it notes.



T-shirts



Sweatshirts



Hats



Pens & Pencils



Tablets



Mugs



Padfolios



Safety Wear



Safety Gear



Tools



Trophies



Awards

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Use code BBS4YOU to receive your discounted price.

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